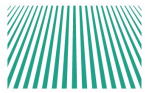


**AIAG**

INTERNATIONAL ASSOCIATION OF AGRICULTURAL PRODUCTION INSURERS  
ASSOCIATION INTERNATIONALE DES ASSUREURS DE LA PRODUCTION AGRICOLE  
INTERNATIONALE VEREINIGUNG DER VERSICHERER DER LANDWIRTSCHAFTLICHEN PRODUKTION  
ASSOCIAZIONE INTERNAZIONALE DEGLI ASSICURATORI DELLA PRODUZIONE AGRICOLA

## **Olivier Marciaux**

*L'Étoile*

**CEO**

Graduated from a business school and specialized in accounting, Olivier Marciaux began his career in the Personal Insurance sector at MALAKOFF-MEDERIC in 1994. Within the Group's Accounting Department, he was responsible for budgetary and analytical monitoring. He then continued his activities at IONIS/HUMANIS in 2001, in the Finance and Accounting department, and in 2009 became an internal auditor, notably for Solvency II.

He joined L'ÉTOILE in 2012 as Director of Accounting, Finance and Risk Operations and became Managing Director of L'ÉTOILE in 2017. He also participates in several professional commissions: AAM, AIAG, FFA, ROAM.

L'ÉTOILE is a Mutual Insurance Company specialized in climatic risks in the agricultural sector: hail insurance since 1834 and multi-peril crop insurance since 2005. Since his nomination as L'ÉTOILE CEO in 2017, Olivier Marciaux has given a new impulse to the IT developments. He has been involved in opening up L'ÉTOILE to new markets (international, fish farming) and has completed and opened two lines of insurance in 2020: Fire and Pecuniary Loss, allowing L'ÉTOILE to continue to diversify its activities.